

**Agenda Item  
No.**

C-4

DATE SUBMITTED 7/30/2024  
 SUBMITTED BY Parks & Recreation  
 DATE ACTION REQUIRED 8/7/2024

COUNCIL ACTION ( )  
 PUBLIC HEARING ( )  
 REQUIRED  
 RESOLUTION ( )  
 ORDINANCE 1<sup>ST</sup> READING ( )  
 ORDINANCE 2<sup>ND</sup> READING ( )  
 CITY CLERK'S INITIALS ( )

**IMPERIAL CITY COUNCIL  
AGENDA ITEM**

SUBJECT: DISCUSSION/ACTION: PURCHASE OF TWO POLARIS SIDE BY SIDES FOR THE PARKS AND RECREATION DEPARTMENT SPECIAL EVENTS DIVISION

1. APPROVE THE PURCHASE OF TWO POLARIS SIDE-BY-SIDES FROM COYNE POWERSPORTS IN THE AMOUNT OF \$72,926.52

DEPARTMENT INVOLVED: PARKS AND RECREATION

BACKGROUND/SUMMARY:

Parks and Recreation's Special Events division has expanded the Imperial Signature Event Series to cover five (5) city blocks and the Parade of Lights starts from 1st street and goes to 15<sup>th</sup> street. To assist staff in maneuvering through the closed event areas, delivering equipment, transporting staff, City Council, judges dignitaries and responding quickly to any issues that may arise, we are requesting to purchase two Polaris side-by-sides. Community Development will also utilize these vehicles to perform surveying and city infrastructure assessments as needed. Community Development initially proposed to purchase their own side by side, however the dual use of these units after purchase creates a savings of approximately \$40,000.00 in the budget and also allows the departments to share maintenance costs. Staff has obtained three (3) quotes and Coyne Powersports has the best price.

Please see attached quotes

FISCAL IMPACT: \$70,000.00 from Cannabis CUP and the remaining \$2,926.52 from Parks and Recreation Special Department funds

FINANCE INITIALS PR

STAFF RECOMMENDATION: It is the department's recommendation for City Council to approve the purchase of two Polaris side-by-sides from Coyne Powersports in the amount of \$72,926.52

DEPT. INITIALS [Signature]

MANAGER'S RECOMMENDATION: approve

CITY MANAGER'S INITIALS ATHM

MOTION:

SECONDED: APPROVED ( ) REJECTED ( )  
 AYES: DISAPPROVED ( ) DEFERRED ( )  
 NAYES:  
 ABSENT: REFERRED TO:

# Coyne Powersports

2351 S. 4th Street  
El Centro CA 92243  
760-353-2110

## Buyer's Order

Date  
Deal No. 4023382  
Salesperson CHRISTOPHER KWIATKOWSKI  
Lienholder NONE

+

H W C Email

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

### Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Price (Incl factory options)
New	2024	POLARIS	R24RSY99BK	4XARSY991R8078729	L48873	\$32,299.00
New	2024	POLARIS	R24RSY99BK	4XARSY995R8078720	L48860	\$32,299.00

### Options:

Dealer Unit Price	\$64,598.00
Factory Options	\$0.00
Added Accessories	\$0.00
Freight	\$2,800.00
ADM	\$0.00
California Tire Fee	\$14.00

Cash Price	\$67,412.00
Trade Allowance	\$0.00
Payoff	\$0.00

Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$67,412.00
Sales Tax	\$5,236.52
Title/License/Registration Fees	\$108.00
Document or Administration Fees	\$170.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00

Total Other Charges	\$5,514.52
Sub Total (Net Sale + Other Charges)	\$72,926.52
Cash Down Payment	\$0.00

**Amount to Pay/Finance** \$72,926.52

**Monthly Payment of \$72,926.52**

**For 1 Months at 0.00% Interest**

NOTICE TO BUYER: (1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled in copy of this agreement. (3) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

TRADE-IN NOTICE: Customer represents that all trade in units described above are free of all liens and encumbrances except as noted.

\*With Approved Credit. Interest rates and monthly payment are approximate and may vary from those determined by the lender.

Customer Signature \_\_\_\_\_ Dealer Signature \_\_\_\_\_

Thank You for Your Business!

# Coyne Powersports

2351 S. 4th Street  
El Centro CA 92243  
760-353-2110

## Buyer's Order

Date

Deal No. 4023382

Salesperson CHRISTOPHER KWIATKOWSKI

Lienholder NONE

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Email

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### Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Price (Incl factory options)
New	2024	POLARIS	R24RSY99BK	4XARSY991R8078729	L48873	\$32,299.00

Options:

Dealer Unit Price	\$32,299.00
Factory Options	\$0.00
Added Accessories	\$0.00
Freight	\$1,400.00
ADM	\$0.00
California Tire Fee	\$7.00

Cash Price	\$33,706.00
Trade Allowance	\$0.00
Payoff	\$0.00

Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$33,706.00
Sales Tax	\$2,618.26
Title/License/Registration Fees	\$54.00
Document or Administration Fees	\$85.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00

Total Other Charges	\$2,757.26
Sub Total (Net Sale + Other Charges)	\$36,463.26
Cash Down Payment	\$0.00

Amount to Pay/Finance	\$36,463.26
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**Monthly Payment of \$36,463.26**

**For 1 Months at 0.00% Interest**

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Customer Signature \_\_\_\_\_ Dealer Signature \_\_\_\_\_

Thank You for Your Business!

MotoWorld of El Cajon  
 315 N. Magnolia Avenue  
 El Cajon CA 92020  
 619-442-0941  
 Buyer's Order

CITY OF IMPERIAL

420 S IMPERIAL  
 IMPERIAL CA 92251  
 H 760-355-3316 W

C

Date  
 Order No.  
 Salesman Bagge, Luke

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Dealer Retail Price
New	2024	POLARIS	R24RSY99BK	4XARSY998R8078730	59170	\$34,797.00

Options:

Manufacturer Base Price	\$35,399.00
Manufacturer Options (M)	\$0.00
Manufacturer Sugg Ret Price	\$35,399.00
Dealer Retail Price	\$34,797.00
MSRP Customer Discount Savings	\$1,696.53

Customer Price	\$33,702.47
Freight	\$0.00
Dealer Added Options (D)	\$0.00
Customer Added Options	\$0.00
Dealer Prep / Rigging Fee	\$1,363.49

Unit Subtotal	\$35,065.96
(not used)	\$0.00
(not used)	\$0.00
(not used)	\$0.00
(not used)	\$0.00
(not used)	\$0.00
PayPal Fees	\$0.00
Service Contract	\$0.00
Property / Liability	\$0.00
Electronic Reg	\$33.00
Reg/Trans/Title Fees	\$50.00
Tire Fees	\$7.00
Gap	\$0.00
Theft	\$0.00
Tire/Wheel	\$0.00
Customer Rebate	\$0.00
Title/License/Registration Fees	\$4.00
Document or Administration Fees	\$85.00
Sales Tax	\$2,618.53

Cash Price	\$37,863.49
Trade Allowance	\$0.00
Payoff	\$0.00

Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$37,863.49
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00

Sub Total (Net Sale + Other Charges)	\$37,863.49
Cash Down Payment	\$0.00
Amount to Pay/Finance	\$37,863.49

Notes:

YR MAKE & MODEL WILL BE THE SAME RGR CRW1000 NS ULT RC  
 VIN MAY CHANGE DEPENDING UPON AVAILABILITY  
 DEALER PREP LINE REPRESENTS PARTS AND ACCESSORIES

Trade Information

Monthly Payment of \$37,863.49 For 1 Months at 0.00% Interest

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Customer Signature \_\_\_\_\_

Dealer Signature \_\_\_\_\_

Thank You for You Business!



Fun Bike Center  
 5755 Kearny Villa Road  
 San Diego CA 92123  
 8582786635

Invoice

CITY OF IMPERIAL

420 SOUTH IMPERIAL AVENUE  
 IMPERIAL, CA 92251

H W

C 760-355-3316

Date [Redacted]  
 Deal No.  
 Salesperson Austin McKenna  
 Lienholder NONE  
 Email NAMPARANO@CITYOFIMPERIAL.ORG

I hereby agree to purchase the following unit(s) from you under the terms and conditions specified. Delivery is to be made as soon as possible. It is agreed, however, that neither you nor the manufacturer will be liable for failure to make delivery.

Unit Information

New/U	Year	Make	Model	Serial No.	Stock No.	Price (incl factory options)
New	2024	POLARIS	RANGER CREW XP 1	4XARSY997R8079027	P079027	\$35,399.00

Options:

Dealer Unit Price	\$35,399.00
Factory Options	\$0.00
Added Accessories	\$0.00
Freight	\$1,695.00
ADM	\$2,665.00
DMV Electronic Fee	\$33.00
Tire Recycle Fee	\$7.00

Notes:

Trade Information

Cash Price	\$39,799.00
Trade Allowance	\$0.00
Payoff	\$0.00
Net Trade	\$0.00
Net Sale (Cash Price - Net Trade)	\$39,799.00
Sales Tax	\$2,956.55
Title/License/Registration Fees	\$54.00
Document or Administration Fees	\$85.00
Credit Life Insurance	\$0.00
Accident & Disability	\$0.00
Total Other Charges	\$3,095.55
Sub Total (Net Sale + Other Charges)	\$42,894.55
Cash Down Payment	\$0.00
<b>Rebate</b>	<b>\$1,000.00</b>
Amount to Pay/Finance	\$41,894.55

Monthly Payment of **\$41,894.55** For 1 Months at 0.00% Interest

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Customer Signature \_\_\_\_\_

Dealer Signature \_\_\_\_\_

Thank You for Your Business!



# Coyne Powersports

2351 S 4th St  
El Centro, CA 92243  
<http://www.coynepowersports.com/>



## 2024 POLARIS® RANGER CREW XP 1000 NORTHSTAR EDITION ULTIMATE \$35,999



## 2024 POLARIS® RANGER CREW XP 1000 NORTHSTAR EDITION ULTIMATE

### OFF ROAD CLIMATE CONTROL

Rain or shine, there's no stopping you from getting the work done with the RANGER XP 1000 NorthStar Edition.

### Features may include:

#### COMFORT

Every detail of the refined interior puts the driver and passengers first for unmatched comfort and convenience.

#### NORTHSTAR EDITION ULTIMATE FEATURES

Enjoy the ultimate off-road in-cab experience even more by upgrading to the NorthStar Edition Ultimate.

#### CAPABILITY

Whether you're hauling gear, towing a trailer or transporting people, make quick work of any task with the power of the dual overhead cam (DOHC) engine on RANGER XP 1000 NorthStar Edition.

#### STRENGTH

Fend off rocks, stumps, and rough terrain with a vehicle designed to take them on.

#### Enhanced Protection

When the terrain rears its ugly head, the full-body skid plate, massive front bumper, and up to 14" of ground clearance provides under-body and front-end protection.

#### Includes:

- Factory-Installed Heating & Air Conditioning HVAC System
- Pro Shield Cab System with Manual Crank Window Doors
- 27" Pro Armor X-Terrain Tires & 14" Wheels
- Polaris HD 4,500 Lb. Winch with Synthetic Rope and Autostop
- 82 HP ProStar Engine
- 13" Ground Clearance
- 2,500 Lb. Towing Capacity & 1,000 Lb. Box Capacity
- RIDE COMMAND+ with Accessory Purchase
- 7" Display Powered by RIDE COMMAND
- Pro Shield Cab System with Full Glass Tip Out Windshield & Powered Front Windows
- 29" Pro Armor X-Terrain Tires & 14" Wheels
- 14" Ground Clearance
- RIDE COMMAND+ Technology

PHOTOS

Features

Polaris HD 4,500 Lb. Synthetic Rope Winch with Autostop and Wireless Remote, Premium Pro-Shield Cab, Doors with Power Windows, Tip-Out Glass Windshield with Wiper, Rear Glass Panel, Dome Light, Rearview Mirror, Heat, AC, Defrost, Premium Cut & Sew Seats with Contoured Seatbacks and Embroidered Polaris Branding, Premium Steering Wheel and Interior Accents, Polaris Pulse Electrical System with 6-Position Underhood Busbar and 6-Position Roof Busbar, Standard In-Dash SAE Charge Port, In Dash Speakers, Front & Rear Cameras, 7" Glove Touch Display: Plow Mode, Group Ride, GPS Navigation, Bluetooth, AM/FM Radio NFC Front Badge, NorthStar Badge, \*Connectivity with Ride Command+. \*Not available in International locations  
Instrumentation  
Dual-sweep Analog Dials w/ 4" LCD Rider Information Center: User Selectable Blue/Red Backlighting & Brightness, Programmable Service Intervals, Speedometer, Tachometer, Odometer, Tripmeter, Clock, Hour Meter, Gear Indicator, Fuel Gauge, Coolant Temperature, Voltmeter, Service Indicator and Codes, Seat Belt Reminder, 2 DC Outlets, 1 USB Charge Port

## DISCLAIMER

\*Price, if shown, does not include government fees, registration, taxes, A.D.M., dealer document preparation charges, finance charges, or added accessories installed on the unit (if applicable). Final actual sales price will vary depending on options or accessories selected. A.D.M. includes but is not limited to inter-store transportation costs, assembly, servicing, dealer insurance, profit & overhead, flooring & other costs where applicable. All vehicles in this ad are subject to prior sale. All Current Manufacturer Promotions and Rebates are included in pricing. Offers expire when promotion ends OR when advertised vehicles are sold.



WARNING: Operating, servicing and maintaining a passenger vehicle, an off-highway motor vehicle or a recreational marine

vessel can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle or vessel in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle or vessel. For more information go to <https://www.p65warnings.ca.gov/products/passenger-vehicle> and <https://www.p65warnings.ca.gov/products/marine>.