

PROPOSAL FOR FURNISHING FIRE APPARATUS

August 20, 2025

Imperial County Fire Department
 1078 dogwood Rd
 Heber, CA 92249



The undersigned is prepared to provide for you, our customer, upon an order being placed by you, for final acceptance by South Coast Fire Equipment, Inc., at its corporate office in Corona, California, the apparatus and equipment herein named and for the following prices:

	Each	Extension
One (1) Enforcer Stock Units	\$ 962,721.00	\$ 962,721.00
Sales Tax @ 7.750%	\$ 74,610.88	\$ 74,610.88
APPARATUS COST WITH TAX	\$ 1,037,331.88	\$ 1,037,331.88
Performance Bond	\$ 2,334.17	\$ 2,334.17
California Tire Fee	\$ 10.50	\$ 10.50
Consortium Fee Not Applicable	\$ -	\$ -
TOTAL PURCHASE PRICE	\$ 1,039,676.55	\$ 1,039,676.55

The above proposal price shall be valid until 07/01/24 or extended in writing by South Coast Fire Equipment.

If the customer so desires to purchase the Product described in the Proposal and the attached specifications, prior to the expiration date listed above, the Customer shall sign and return this proposal. The Customer can then provide their choice of document for entering into the agreement by providing a Purchase Order, or signing a Contract with South Coast Fire Equipment, 3150 Palisades Dr. Corona, CA 82878 as the seller.

Payment Terms - Payment is due of the Total Purchase Price at time of delivery. Changes to the specifications since the time of order can added to the Total Purchase Price or invoiced on a separate invoice. The final sales tax amount will be determined at time of delivery based on the tax rate at that time. An increase or decrease in cost will be reflected on the final invoice.

If the customer would desire to pay for the apparatus within 15 days of the purchase order being accepted the Total Purchase Price would be reduced to \$1,039,676.55. The buyer must make the payment within 15 days to obtain the full discount. Payments not received with in the 15 days are subject to an adjustment to the Total Purchase Price for the prepayment.

Said apparatus and equipment are to be built by the manufacturer and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, inability to obtain labor, supplies or manufacturing facilities, epidemics, acts of God, or causes beyond our control not preventing, delivery would be 6 months after receipt of this order and acceptance thereof at our office in Corona, California, and deliver to you at 0

The specifications herein contained shall form a part of the final contract and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterrations do not matterially affect the cost of the construction of the apparaus

Persistent Inflationary Environment: If the Producer Price Index of Components for Manufacturing (www.bls.gov Series ID: WPUID6112) ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order (Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation

The Seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order without charge if the updated price is not accepted.

Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.

Force Majeure - South Coast Fire Equipment shall not be responsible nor deemed to be in default on account of delays in performance due to causes which are beyond the seller's and manufacturer's control and make the seller's performance impracticable, including but not limited to wars, insurrections, strikes, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of government, delays in transportation, inability to obtain necessary labor supplies or manufacturing facilities, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of the clause) to perform their contracts or labor troubles causing cessation, slowdown, or interruption of work.

Cancellation/Termination. In the event this Agreement is cancelled or terminated by a party before completion, South Coast Fire Equipment (SCFE) may charge a cancellation fee. The following charge schedule based on costs incurred may be applied: (a) 10% of the Purchase Price after order is accepted and entered by Manufacturer; (b) 20% of the Purchase Price after completion of approval drawings, and; (c) 30% of the Purchase Price upon any material requisition. The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. SCFE endeavors to mitigate any such costs through the sale of such Product to another purchaser; however Customer shall remain liable for the difference between the Purchase Price and, if applicable, the sale price obtained by SCFE upon sale of the Product to another purchaser, plus any costs incurred by SCFE to conduct any such sale.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) guidelines for Automotive Fire Apparatus as published at time of bid, except as modified by customer specifications. Any increased costs incurred by the first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth above. Unless accepted within 30 days from the specified date, the right is reserved to withdraw this proposition.

Respectfully Submitted,
South Coast Fire Equipment, Inc.

Adrian Beyer
Sales Representative

I, _____ authorized representative of _____ agrees to purchase the proposed product(s) and agree to the terms and conditions of this proposal and the specifications hereto attached.

Signature: _____
Title: _____ Date: _____

Schedule A-1

1. EQUIPMENT LOCATION & DESCRIPTION:

City of Imperial

2514 La Brucherie Rd

Imperial, CA 92251

Imperial County

New Pierce Enforcer Stock Unit

VIN #TBD

2. LEASE PAYMENT SCHEDULE.

(a) Accrual Date: September 15, 2025

(b) Amount Financed:

i.	Equipment Purchase Price	<u>\$965,065.67</u>
i.	Sales Tax	<u>\$74,610.88</u>
ii.	Purchase Price Deduction	<u>\$0.00</u>
	Prepay Discounts	<u>\$0.00</u>
	Trade In	<u>\$0.00</u>
iii.	Total Amount Financed (Cash Sale Price minus Purchase Price Deductions)	<u>\$1,039,676.55</u>

(c) Payment Schedule:

Rent Payment Number	Rent Payment Date	Rent Payment Amount	Interest Portion	Principal Portion	Termination Value
1	09/15/2026	134,708.26	52,087.80	82,620.46	No Call
2	09/15/2027	134,708.26	47,948.51	86,759.75	No Call
3	09/15/2028	134,708.26	43,601.85	91,106.41	779,189.93
4	09/15/2029	134,708.26	39,037.42	95,670.84	683,519.09
5	09/15/2030	134,708.26	34,244.31	100,463.95	583,055.14
6	09/15/2031	134,708.26	29,211.06	105,497.20	477,557.94
7	09/15/2032	134,708.26	23,925.65	110,782.61	366,775.33
8	09/15/2033	134,708.26	18,375.44	116,332.82	250,442.51
9	09/15/2034	134,708.26	12,547.17	122,161.09	128,281.42
10	09/15/2035	134,708.26	6,426.84	128,281.42	1.00

RESOLUTION NO. 2025-46B

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF IMPERIAL, CALIFORNIA APPROVING FINANCING FOR A NEW FIRE ENGINE DURING FISCAL YEAR ENDING JUNE 30, 2026

BE IT AND IT IS HEREBY RESOLVED by the City Council of the City of Imperial, California, as follows:

WHEREAS the Municipality is a political subdivision of the State, in which the Municipality, known as the City of Imperial, is located in California and is duly organized and existing pursuant to the Constitution and laws of the State; and

WHEREAS, pursuant to applicable law, the governing body of the Municipality of Imperial is authorized to acquire, dispose of, and encumber real and personal property, including, without limitation, rights and interests in property, leases, and easements necessary to the functions or operations of the Municipality; and

WHEREAS, the Governing Body hereby finds and determines that the execution of one or more Master Lease-Purchase Agreements of \$1,039,676.55 in the principal amount not exceeding the amount stated for the purpose of acquiring the property 2024 Pierce Fire Engine Truck to be described in the Leases is appropriate and necessary to the functions and operations of the City of Imperial; and

WHEREAS, PNC Bank, National Association shall act as Lessor under said Leases; and

NOW, THEREFORE, Be It Ordained by the Governing Body of the City of Imperial:

Section 1. The city manager acting on behalf of the municipality is hereby authorized to negotiate, enter into, execute, and deliver one or more Leases in substantially the form set forth in the document presently before the Governing Body, which document is available for public inspection at the office of the Municipality.

Section 2. By a written instrument signed by any Authorized Representative, said Authorized Representative may designate specifically identified officers or employees of the Municipality to execute and deliver agreements and documents relating to the Leases on behalf of the Municipality.

Section 3. The aggregate original principal amount of the Leases shall not exceed the amount stated above and shall bear interest as set forth in the Leases, and the Leases shall contain such options to purchase by the Municipality as set forth therein.

Section 4. The Municipality's obligations under the Leases shall be subject to annual appropriation or renewal by the Governing Body as set forth in each Lease, and the Municipality's obligations under the Leases shall not constitute general obligations of the Municipality or indebtedness under the Constitution or laws of the State.

PASSED, APPROVED AND ADOPTED by the City Council of the City of Imperial
on the 1st day of October, 2025

JAMES TUCKER,
Mayor

ATTEST:

KRISTINA SHIELDS,
City Clerk

I, Kristina Shields, City Clerk of the City of Imperial, California, hereby certify that the foregoing Resolution No. 2025-46B was duly adopted at a meeting of the Imperial City Council at its meeting held on the 1st day of October, 2025, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the City of Imperial, California, on October 1st, 2025.

KRISTINA SHIELDS,
City Clerk